



# *Commercialization/Market Research Working Group*

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# *Areas of Focus*

- Scheduled Spares Procurements
- **NOT:**
  - » Product Improvement Program
  - » Obsolete Items
  - » Readiness Issues
  - » Maintenance Problems
  - » Cost Drivers



# *Barriers*

- No Assignment of Responsibility
- Lack of Funding
- Small Quantity/Density
- TDPs





## *Methods to Achieve MTS Through Commercialization/Market Research*

- Shared Database
- Dedicated Team
- Recover Qualification/Testing Costs



## *Recommendations*

- Charter Command Level Teams
- Continue to Emphasize Performance Specs
- Communicate With Industry
- Provide Funding

